

Q1/FY2024 FINANCIAL RESULTS

ENDED JUNE 30, 2024



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August 1, 2024

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

In this material, statements made with respect to current plans, estimates, strategies and beliefs and other statements that are not historical facts are forward-looking statements about the future performance of Astellas Pharma. These statements are based on management's current assumptions and beliefs in light of the information currently available to it and involve known and unknown risks and uncertainties. A number of factors could cause actual results to differ materially from those discussed in the forward-looking statements. Such factors include, but are not limited to: (i) changes in general economic conditions and in laws and regulations, relating to pharmaceutical markets, (ii) currency exchange rate fluctuations, (iii) delays in new product launches, (iv) the inability of Astellas to market existing and new products effectively, (v) the inability of Astellas to continue to effectively research and develop products accepted by customers in highly competitive markets, and (vi) infringements of Astellas' intellectual property rights by third parties.

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AGENDA

I Q1/FY2024 Consolidated Financial Results

II Initiatives for Sustainable Growth

Q1/FY2024 FINANCIAL RESULTS: OVERVIEW

Solid start toward achieving the FY2024 initial forecast

Revenue

- **Increased YoY (+26%)**
- XTANDI: Contributed to overall growth, driven especially by the US
- Strategic Brands: Expanded to **75.0 bil. yen** in total
Robust growth of approx. **+50.0 bil. yen** YoY (**3 times** increase)

Cost items

- SG&A and R&D expenses: Invested as planned for future growth
- Timely cost management with a focus on ROI

Core Operating profit

- **Increased YoY**, with significant contributions from the expansion of XTANDI and Strategic Brands

Q1/FY2024 FINANCIAL RESULTS


(billion yen)	Q1/FY23	Q1/FY24	Change	Change (%)	FY24 FCST*	FX impact (YoY)
Revenue	375.0	473.1	+98.1	+26.2%	1,650.0	+45.4
Cost of sales	68.9	91.1	+22.2	+32.2%	326.0	+6.1
SG&A expenses	168.2	206.9	+38.7	+23.0%	757.0	+20.8
US XTANDI co-pro fee	44.6	61.6	+17.0	+38.2%	189.0	+7.3
SG&A excl. the above	123.6	145.3	+21.7	+17.5%	568.0	+13.5
R&D expenses	64.6	86.8	+22.2	+34.4%	317.0	+6.9
Core operating profit**	73.3	88.3	+15.0	+20.5%	250.0	+11.6
< Full basis >						
Amortisation of intangible assets	9.1	35.0	+25.9	+285.9%		Note) Amortisation of IZERVAY's intangible assets started from Q2/FY2023
Other income	3.9	4.9	+1.0	+25.2%		Other expenses
Other expenses	23.1	10.4	-12.7	-55.0%		• Fair value increase of contingent consideration (zolbetuximab) due to FX impact: 5.5
Operating profit	45.8	50.7	+4.9	+10.6%	48.0	
Profit before tax	46.8	50.5	+3.6	+7.8%	43.0	
Profit	33.1	37.6	+4.5	+13.5%	30.0	

* Announced in Apr 2024, exchange rates of initial FY2024 FCST: 145 yen/USD, 155 yen/EUR. Actual exchange rates of Q1/FY2024: 156 yen/USD, 168 yen/EUR






** The definition of core-basis is changed from Q1/FY2024. In addition to the old definition's adjustments, 'Amortisation of intangible assets', 'Gain on divestiture of intangible assets' and 'Share of profit (loss) of investments accounted for using equity method' are newly excluded as new adjustment items. All figures above reflect this change.

Q1/FY2024 FINANCIAL RESULTS: XTANDI AND STRATEGIC BRANDS

XTANDI contributed to overall growth, driven especially by the US

(billion yen)	Q1/FY2024 Act	YoY	FY2024 FCST*	
 Xtandi®	224.2	+50.2 (+29%)	757.0	<ul style="list-style-type: none"> ✓ Global sales off to a strong start, driven by higher-than-expected US performance ✓ US: Demand exceeded expectations, driven by the impact of EMBARK (M0 CSPC) and market growth

*Strategic Brands expanded to **75.0 bil. yen** in total. Robust growth of ~ **+50.0 bil. yen** YoY (**3 times** increase)*

(billion yen)	Q1/FY2024 Act	YoY	FY2024 FCST*	
 PADCEV™	38.4	+23.2 (+152%)	151.2	<ul style="list-style-type: none"> ✓ Significant growth YoY, driven by the penetration of 1L mUC in the US and strong demand growth of 2L+ mUC in EST ✓ Continued quarterly growth expected from Q2 onwards
 izervay™	12.7	+12.7	46.4	<ul style="list-style-type: none"> ✓ Demand growth stronger-than-expected following the effective J-Code in April ✓ Safety profile remains consistent with clinical trial results ✓ Q1 results exceeded expectations; raising prospects for outperforming the initial forecast
 VEOZAH™	6.6	+6.0 (+972%)	28.3	<ul style="list-style-type: none"> ✓ Steady growth in line with initial forecast ✓ Overall initiatives progressing as planned, such as payer coverage and DTC
 VYLOY™	0.3	+0.3	3.7	<ul style="list-style-type: none"> ✓ Successful Japan launch (June), accessed vast majority of target physicians ✓ Solid progress in available accounts for VYLOY and CLDN18.2 testing penetration
 XOSPATA®	17.3	+4.3 (+33%)	60.0	<ul style="list-style-type: none"> ✓ Sales expanded in all regions ✓ Continued steady growth expected from Q2 onwards

*Announced in Apr 2024, exchange rates of initial FY2024 FCST: 145 yen/USD, 155 yen/EUR. Actual exchange rates of Q1/FY2024: 156 yen/USD, 168 yen/EUR
M0: Non-metastatic, CSPC: Castration-sensitive prostate cancer, 1L: First line, mUC: Metastatic urothelial cancer, 2L+: Second or later line, DTC: Direct-to-consumer, CLDN18.2: Claudin 18.2, VEOZAH: Approved as "VEOZA" in ex-US, EST (Established Markets): Europe, Canada, etc.

PADCEV & VEOZAH: BUSINESS UPDATE



Robust sales growth driven by the US and EST. Expect further sales contribution going forward

	Q1/FY2024 Act	YoY
Global sales	38.4 bil. yen	+23.2 (+152%)
US (\$ basis)	\$174M	+98 (+128%)
EST (€ basis)	€45M	+29 (+178%)
Japan • China • INT	3.7 bil.yen	+1.4 (+60%)

QoQ (vs. Q4/FY2023): **+8.6 bil. yen (+29%)**

<US>

- ✓ Significant contribution from 1L mUC share expansion
New patient share of over 50%

<ex-US>

- ✓ Strong demand growth in 2L+ mUC, especially in EST
- ✓ Launched countries increased to 38, with reimbursement initiated in 17 countries
- ✓ Anticipate potential approval for 1L mUC sequentially from Q2 onwards, expect sales contribution after approval



Steady sales growth as expected. Expect continued linear growth from Q2 onwards

	Q1/FY2024 Act	YoY
Global Sales	6.6 bil. yen	+6.0 (+972%)
US (\$ basis)	\$39M	+35 (+778%)
EST (€ basis)	€3M	+3

QoQ (vs. Q4/FY2023): **+2.9 bil. yen (+77%)**

<US>

- ✓ Commercial lives covered (payer coverage) expanded to over 60% as planned
- ✓ Implementing DTC with a focus on ROI, steady increase in patient activation

<ex-US>

- ✓ Launched countries increased to 13 (+5 countries from previous quarter)

1L: First line, mUC: Metastatic urothelial cancer, 2L+: Second or later line, DTC: Direct-to-consumer, ROI: Return On Investment
 VEOZAH: Approved as "VEOZA" in ex-US, EST (Established Markets): Europe, Canada, etc., China: China, Hong Kong
 INT (International Markets): Latin America, Middle East, Africa, Southeast Asia, South Asia, Russia, Korea, Taiwan, Australia, Export sales, etc.



IZERVAY: BUSINESS UPDATE (US)

*Performance exceeded expectations, particularly driven by stronger-than-expected demand following J-Code
Prescriber perception of safety profile is favorable*



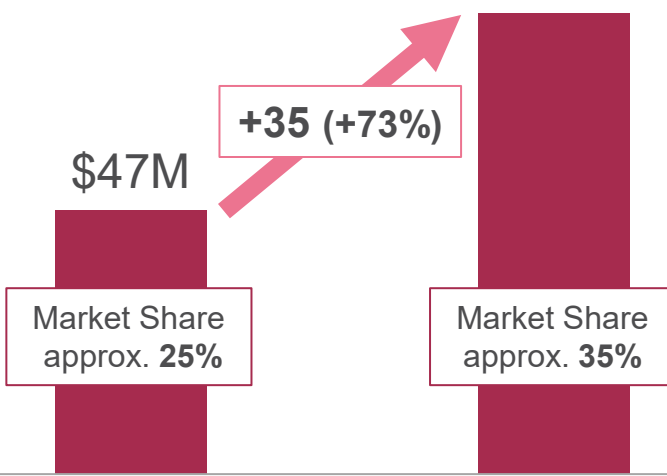
Q1/FY2024 Act	YoY
12.7 bil. yen	+12.7
US (\$ basis)	+82

QoQ (vs. Q4/FY2023): **+5.9 bil. yen (+86%)**

<Q1 progress>

- ✓ Progress following effective J-Code in Apr exceeded expectations, igniting multiple new accounts
- ✓ Available in over 1,200 Retina accounts
- ✓ Market share in Q1 period (Apr-Jun) estimated at **~35%** (based on market research)
- ✓ Over 85,000 vials shipped since launch as of Q1 (excl. clinical trials)
 - **Surpassed the milestone of 100,000 vials in July**
- ✓ Post-marketing safety profile remains consistent with clinical trial results
- ✓ No new safety signals offers confidence to prescribers to select IZERVAY

QoQ growth (\$ basis)



Q4/FY2023 (Jan-Mar) Q1/FY2024 (Apr-Jun)

<Future expectations>

- ✓ Q1 results exceeded expectations; raising prospects for outperforming the initial forecast
- ✓ Expect label update by Q3 based on the 2-year (GATHER 2 Year 2) clinical data, which included 24-month efficacy, safety and every other month dosing (PDUFA date: Nov 19)

Q1/FY2024 FINANCIAL RESULTS: COST ITEMS

- *SG&A and R&D expenses: Invested as planned for future growth*
- *Timely cost management with a focus on ROI (mainly VEOZAH)*

Core basis: YoY comparison and ratio to revenue, for major cost items

Cost Items	YoY change	Ratio to Revenue	
Cost of sales	+32.2%	19.3% (+0.9 ppt YoY)	YoY increase due to one-off factors including provision for US mirabegron inventory disposal and royalty payment adjustment
SG&A expenses excl. US XTANDI co-pro fee	+17.5% (+6.6% excl. FX impact)	30.7% (-2.3 ppt YoY)	YoY increase excl. FX impact: approx. +8.0 <ul style="list-style-type: none"> ✓ Strategic Brands-related expenses (mainly IZERVAY and VEOZAH) (approx. +12.0 YoY) ✓ Reduction of mature products-related expenses (approx. -4.0 YoY) ✓ Global organizational restructuring in FY2023 (approx. -2.0 YoY)
R&D expenses	+34.4% (+23.6% excl. FX impact)	18.4% (+1.1 ppt YoY)	YoY increase excl. FX impact: approx. +15.0 <ul style="list-style-type: none"> ✓ Primary Focus and enhanced R&D functions (approx. +7.0 YoY) ✓ One-time co-development cost payments

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XTANDI AND STRATEGIC BRANDS: FY2024 KEY EXPECTED EVENTS

(Blue: Updates since the last financial results announcement)

	Q1 (Apr-Jun)	Q2 (Jul-Sep)	Q3 (Oct-Dec)	Q4 (Jan-Mar)
enzalutamide/ XTANDI		★ Jun Approval (M1 CSPC; China)		
enfortumab vedotin/ PADCEV		★ Jul CHMP positive opinion (1L mUC; Europe)	MHLW Decision (1L mUC; Japan)	
zolbetuximab/ VYLOY	★ May Resubmission acknowledgment (US)	★ Jul CHMP positive opinion (Europe)	PDUFA date (US) Nov	NMPA Decision (China) TLR* (Pancreatic)
avacincaptad pegol/ IZERVAY			PDUFA date (Label update; US) Nov	EC Decision (Europe)

Regulatory decision

Regulatory submission

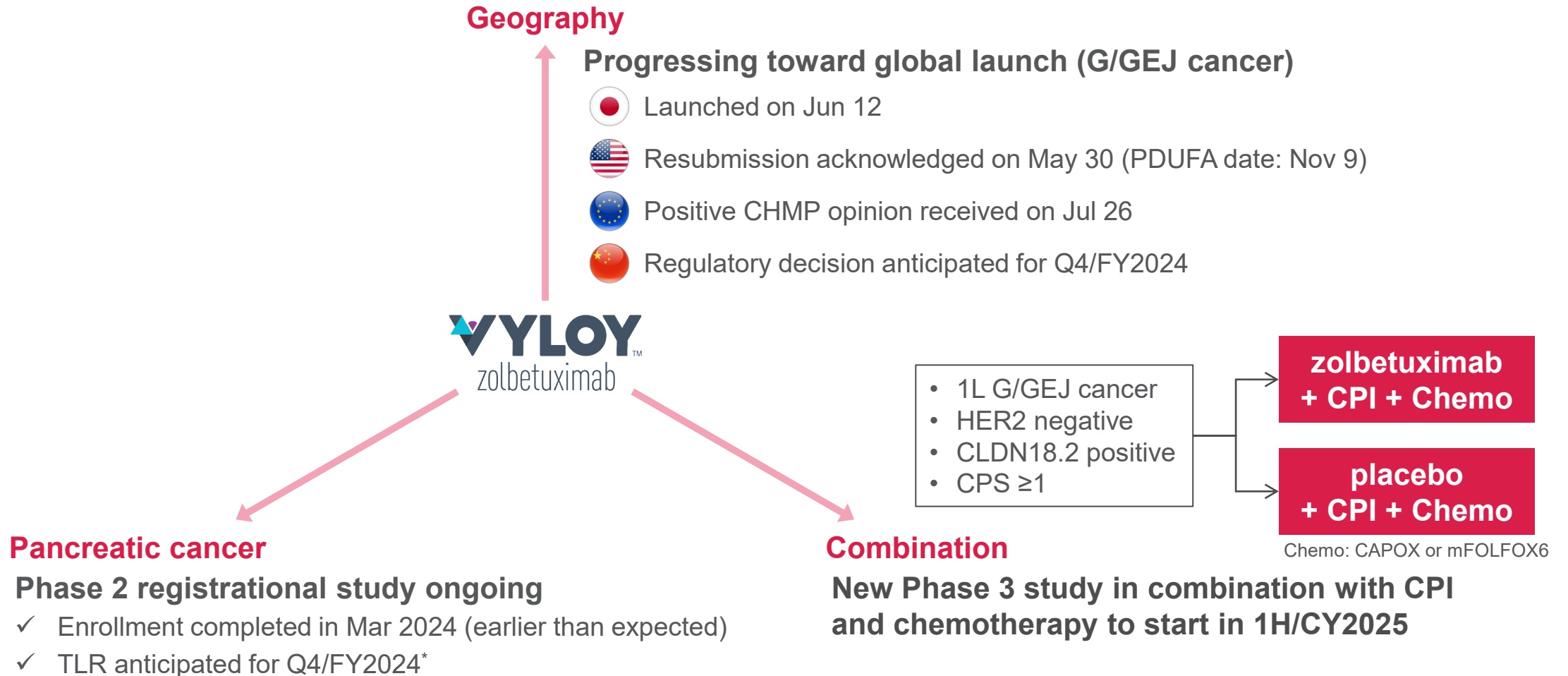
Data readout

<Other updates>

- zolbetuximab / VYLOY: Phase 3 study in combination with checkpoint inhibitor and chemotherapy to start in 1H/CY2025

ZOLBETUXIMAB / VYLOY: LATEST STATUS

Pursuing product value maximization as the first-in-class anti-CLDN18.2 treatment



*The timeline of TLR is subject to shift due to its event-driven nature. CLDN18.2: Claudin 18.2, G/GEJ: Gastric/gastroesophageal junction, PDUFA: Prescription Drug User Fee Act, CHMP: Committee for Medicinal Products for Human Use, TLR: Topline results, 1L: First line, CPS: Combined positive score, CPI: Checkpoint inhibitor, Chemo: Chemotherapy, CAPOX: Capecitabine and oxaliplatin, mFOLFOX6: 5-FU, leucovorin and oxaliplatin

PROGRESS IN FOCUS AREA APPROACH: CURRENT STATUS OF PROJECTS IN CLINICAL TRIAL

(Blue: Updates since the last financial results announcement)

Primary Focus	Biology/Modality/Technology	Project	Mechanism of Action	Current status
Immuno-Oncology	Checkpoint	ASP1570 ●	DGKζ inhibitor	Phase 1 study ongoing. Initial data to be presented at ESMO in Sep 2024
	Bispecific immune cell engager	ASP2138 ●	Anti-Claudin 18.2 and anti-CD3	Phase 1 study ongoing. Orphan drug designation granted by FDA in Jun 2024 (pancreatic cancer)
		ASP1002 ●	Anti-Claudin 4 and anti-CD137	Phase 1 study ongoing
	Oncolytic virus (systemic)	ASP1012 ●	Leptin-IL-2	FSFT in Phase 1 study in May 2024
	Cancer cell therapy	ASP2802 ●	CD20 convertible CAR-T (autologous)	Phase 1 study under preparation to start in Q2/FY2024
Targeted Protein Degradation	Protein degradation	ASP3082 ●	KRAS G12D degrader	Phase 1 study ongoing, dose expansion initiated. Initial data to be presented at ESMO in Sep 2024
		ASP4396 ●	KRAS G12D degrader	Phase 1 study ongoing
Genetic Regulation	Gene replacement (AAV)	AT132 ●	MTM1 gene	ASPIRO study put on clinical hold by FDA in Sep 2021
		AT845 ●	GAA gene	Phase 1 study ongoing
		ASP2016 ●	FXN gene	Phase 1 study under preparation to start in Q3/FY2024
Blindness & Regeneration	Cell replacement	ASP7317 ●	RPE cells	Phase 1b study ongoing
Immune Homeostasis (PF Candidate)	Immune modulation	ASP5502 ●	STING inhibitor	Phase 1 study under preparation to start in Q2/FY2024
Others (Non-PF)	Long-acting abiraterone prodrug	PRL-02 ●	CYP17 lyase inhibitor	Phase 1 study ongoing

Modality

- Small molecule
- Antibody
- Gene
- Cell

DGK: Diacylglycerol kinase, ESMO: European Society for Medical Oncology, FDA: Food and Drug Administration, IL-2: Interleukin-2, FSFT: First subject first treatment, CAR: Chimeric antigen receptor, KRAS: Kirsten rat sarcoma viral oncogene homologue, AAV: Adeno-associated virus, MTM1: Myotubularin 1, GAA: Acid alpha-glucosidase, FXN: Frataxin, RPE: Retinal pigment epithelium, PF: Primary Focus, STING: Stimulator of interferon genes

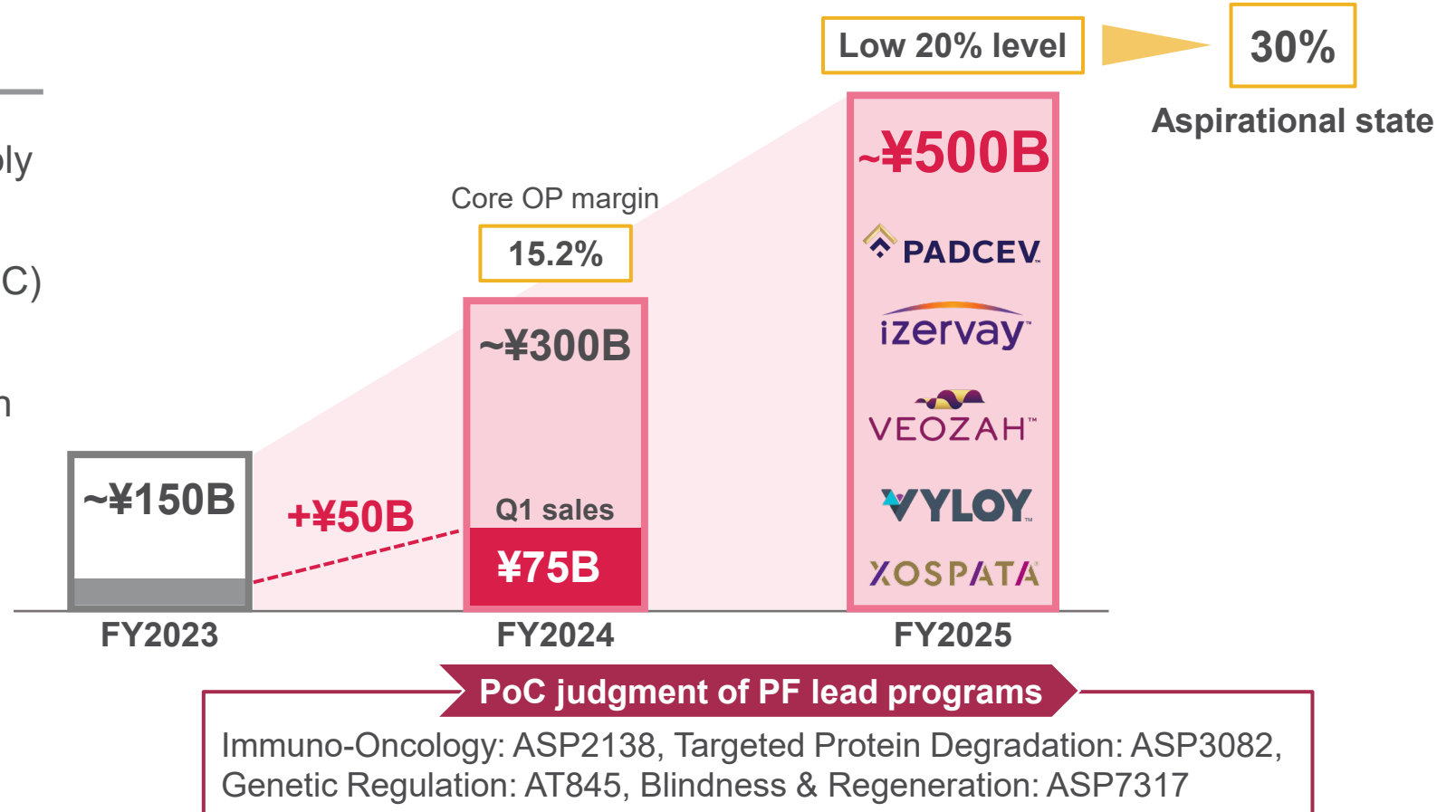


Q1/FY2024 PROGRESS

Solid start toward achieving the FY2024 initial forecast

Major Progress

- Robust growth of Strategic Brands notably driven by PADCEV and IZERVAY
- PADCEV positive CHMP opinion (1L mUC)
- VYLOY successful launch in Japan, US resubmission, positive CHMP opinion
- Acceptance of initial clinical data presentation for ASP3082 and ASP1570 at ESMO



APPENDIX



XTANDI AND STRATEGIC BRANDS: POTENTIAL PEAK SALES (AS OF JUL 2024)

Brand	Potential Peak Sales <i>(Global, billions of yen)</i>
XTANDI (enzalutamide)	over 700.0
PADCEV (enfortumab vedotin) *	400.0 – 500.0
IZERVAY (avacincaptad pegol)	200.0 – 400.0
VEOZAH (fezolinetant)	150.0 – 250.0
VYLOY (zolbetuximab)	100.0 – 200.0
XOSPATA (gilteritinib)	100.0 – 200.0

Only indications undergoing pivotal studies are included for projection (as of Jul 2024), VEOZAH: Approved as "VEOZA" in ex-US

*Disclosed as "in-market sales," not Astellas revenue. Sales for Americas are calculated based on the sales booked by Pfizer

Q1/FY2024 ACTUAL: FX RATE

Average rate for the period

Currency	Q1/FY2023	Q1/FY2024	Change
USD	137 yen	156 yen	+19 yen
EUR	150 yen	168 yen	+18 yen

<Impact of exchange rate on financial results>

- 45.4 billion yen increase in revenue, 11.6 billion yen increase in core OP

FY2024 FORECAST: FX RATE & FX SENSITIVITY

Exchange rate Average for the period	FY2023	FY2024 FCST	Change
USD	145 yen	145 yen	-
EUR	157 yen	155 yen	-2 yen

Estimated FX sensitivity of FY2024 forecasts by 1 yen depreciation

Currency	Average rate 1 yen depreciation from assumption	
	Revenue	Core OP
USD	Approx. +6.1 bil. yen	Approx. +0.3 bil. yen
EUR	Approx. +3.0 bil. yen	Approx. +1.2 bil. yen

BALANCE SHEET & CASH FLOW HIGHLIGHTS

19

(billion yen)	FY2023 end	Jun 30, 2024
Total assets	3,569.6	3,735.5
Cash and cash equivalents	335.7	302.9
Total equity attributable to owners of the parent	1,596.0	1,676.4
Equity ratio (%)	44.7%	44.9%
(billion yen)	Q1/FY2023	Q1/FY2024
Cash flows from operating activities	12.2	12.6
Cash flows from investing activities	-12.3	-39.3
Free cash flows	-0.1	-26.7
Cash flows from financing activities	165.0	-11.9
Increase/decrease in short-term borrowings and commercial papers	234.0	71.8
Redemption of bonds and repayments of long-term borrowings	-	-6.7
Acquisition of treasury shares	-10.7	-7.0
Dividends paid	-53.9	-62.8

BALANCE OF BONDS AND BORROWINGS HIGHLIGHTS

20

(billion yen)	FY2023 end	Jun 30, 2024
Balance of bonds and borrowings	920.0	992.7
Non-current liabilities	447.7	443.1
Bonds	250.0	250.0
Long-term borrowings	197.7	193.1
Current liabilities	472.3	549.6
Commercial papers	285.0	325.7
Short-term borrowings	135.4	170.4
Current portion of long-term borrowings	51.9	53.5

MAIN INTANGIBLE ASSETS (AS OF JUN 30, 2024)

	Bil. yen	Foreign currency*
AT132	17.5	\$109M
AT845	11.7	\$73M
Other gene therapy related program**	61.1	\$380M
Gene therapy related technology**	74.1	\$461M
VEOZAH	97.9	€545M
EVRENZO	4.1	-
VYLOY	63.6	€489M
IZERVAY (US)	752.0	\$4,676M
IZERVAY (Ex-US)	176.9	\$1,100M

VEOZAH: Approved as "VEOZA" in ex-US

*VEOZAH, VYLOY: foreign currency is a reference value based on the currency at the time of acquisition of the intangible asset

**Acquired during the acquisition of Audentes (now Astellas Gene Therapies)

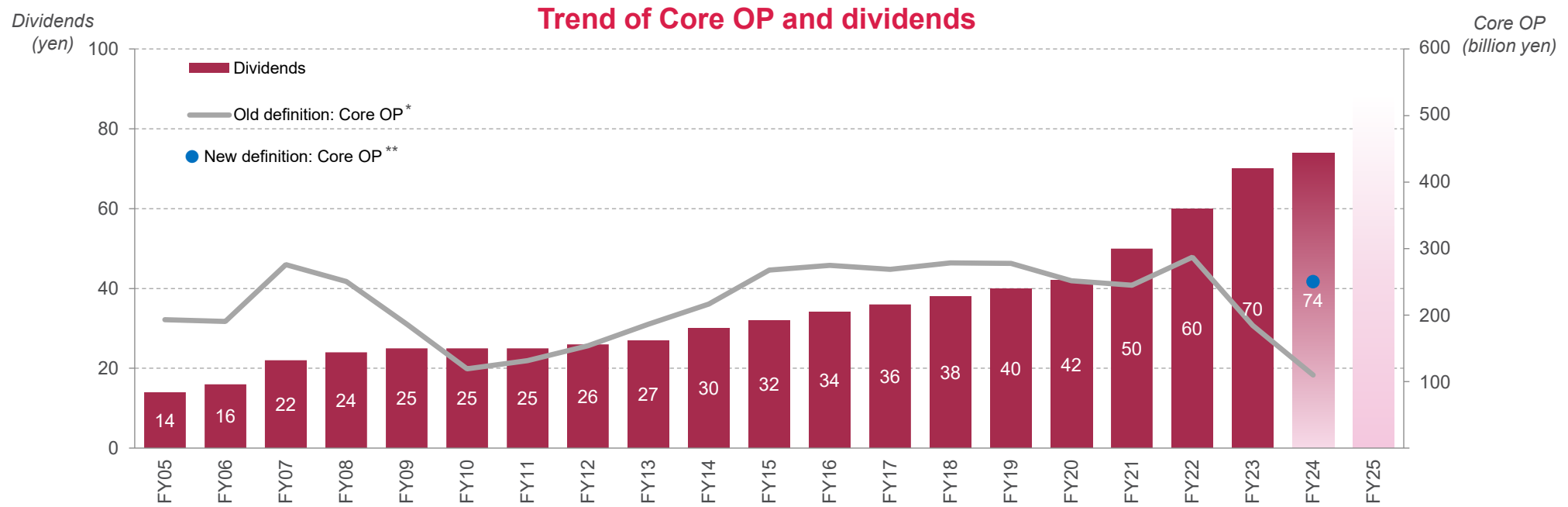
CAPITAL ALLOCATION

1 Top priority is investment for business growth

2 Raise dividend level aligned with profit / cashflow plan and actual performance throughout CSP2021 period

3 Flexibly execute share buyback by excess cash

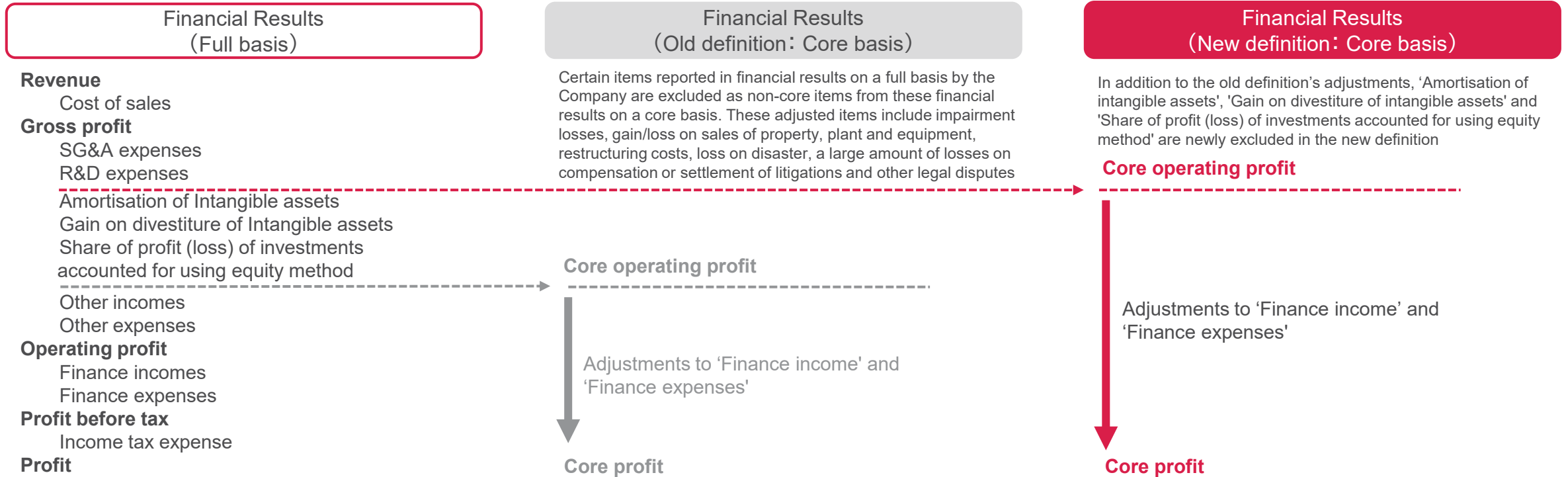
Aiming for higher level of dividends increase during CSP2021 aligned with the robust profit growth forecast



For illustrative purposes only

CORE BASIS PERFORMANCE: CHANGES IN DEFINITIONS AND CONTEXT

Introduce New definition of core-based performance from FY2024



ENFORTUMAB VEDOTIN (EV): STUDY DATA IN SOLID TUMORS OTHER THAN UC (EV-202)

Cohort	Cancer type	n	ORR	
			Target*	Result
1	HR+/HER2- breast cancer	45	30%	15.6%
2	Triple-negative breast cancer	42	25%	19.0%
3	Squamous non-small cell lung cancer	23	17.5%	4.3%
4	Non-squamous non-small cell lung cancer	43	25%	16.3%
5	Head and neck cancer	46	17.5%	23.9%
7	Gastric and esophageal adenocarcinoma incl. GEJ adenocarcinoma	42	17.5%	9.5%
8	Esophageal squamous cell carcinoma	44	17.5%	18.2%
9	1L head and neck squamous cell carcinoma	Ongoing		

Cohorts 1-8: Second or later line, monotherapy

Cohort 9: First line, combo with pembrolizumab

*Minimum responders needed to declare promising antitumor activity

ROBUST PIPELINE OF ASTELLAS

Phase 1

- enfortumab vedotin (NMIBC)
- gilteritinib (Newly diagnosed AML, HIC-ineligible)
- ASP1570
- ASP2138
- ASP1002
- ASP1012
- ASP2802
- ASP3082
- ASP4396
- zocaglusagene nuzaparovec/AT845
- ASP2016
- ASP7317
- ASP5502
- abiraterone decanoate/PRL-02/ASP5541

Phase 2

- enfortumab vedotin (Other solid tumors)
- zolbetuximab (Pancreatic adenocarcinoma)
- avacincaptad pegol (Stargardt disease)
- resamirigene bilparovec/AT132 (XLMTM)

Phase 3

- enfortumab vedotin (MIBC)
- gilteritinib (Earlier-stage AML, pediatric use)
- fezolinetant (VMS due to menopause: China, Japan; Induced VMS in breast cancer patients on adjuvant endocrine therapy)
- zolbetuximab (Gastric and GEJ adenocarcinoma, combo with CPI and chemotherapy)
- mirabegron (NDO, pediatric use (aged 6 months to less than 3 years): Europe)
- roxadustat (Anemia associated with CKD, pediatric use: Europe)

Submitted/Filed

- enfortumab vedotin (mUC previously untreated: Europe, Japan, China; mUC pretreated: China)
- zolbetuximab (Gastric and GEJ adenocarcinoma, combo with chemotherapy: US, Europe, China)
- avacincaptad pegol (GA secondary to AMD: Europe)
- mirabegron (NDO, pediatric use (aged 3 to less than 18 years): Europe)
- peficitinib (Rheumatoid arthritis: China)

- XTANDI and Strategic Brands
- Projects with Focus Area approach
- Others

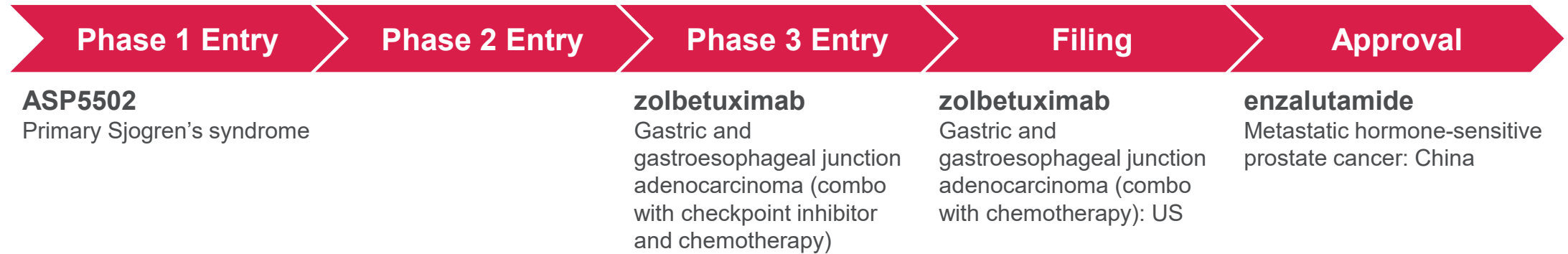
Please refer to R&D pipeline list for details including target disease.

NMIBC: Non-muscle-invasive bladder cancer, AML: Acute myeloid leukemia, HIC: High-intensity chemotherapy, XLMTM: X-linked myotubular myopathy, MIBC: Muscle-invasive bladder cancer, VMS: Vasomotor symptoms, GEJ: Gastroesophageal junction, CPI: Checkpoint inhibitor, CKD: Chronic kidney disease, NDO: Neurogenic detrusor overactivity, mUC: Metastatic urothelial cancer, GA: Geographic atrophy, AMD: Age-related macular degeneration



PROGRESS IN OVERALL PIPELINE

Phase 1 Entry to Approval since the Last Financial Results Announcement



Note: Phase 1 entry is defined as confirmation of IND open.

Phase transition is defined by approval of company decision body for entering to next clinical phase.

Filing is defined as submission of application to health authorities.

Discontinuation is defined by the decision of company decision body.

XTANDI AND STRATEGIC BRANDS: STATUS UPDATE

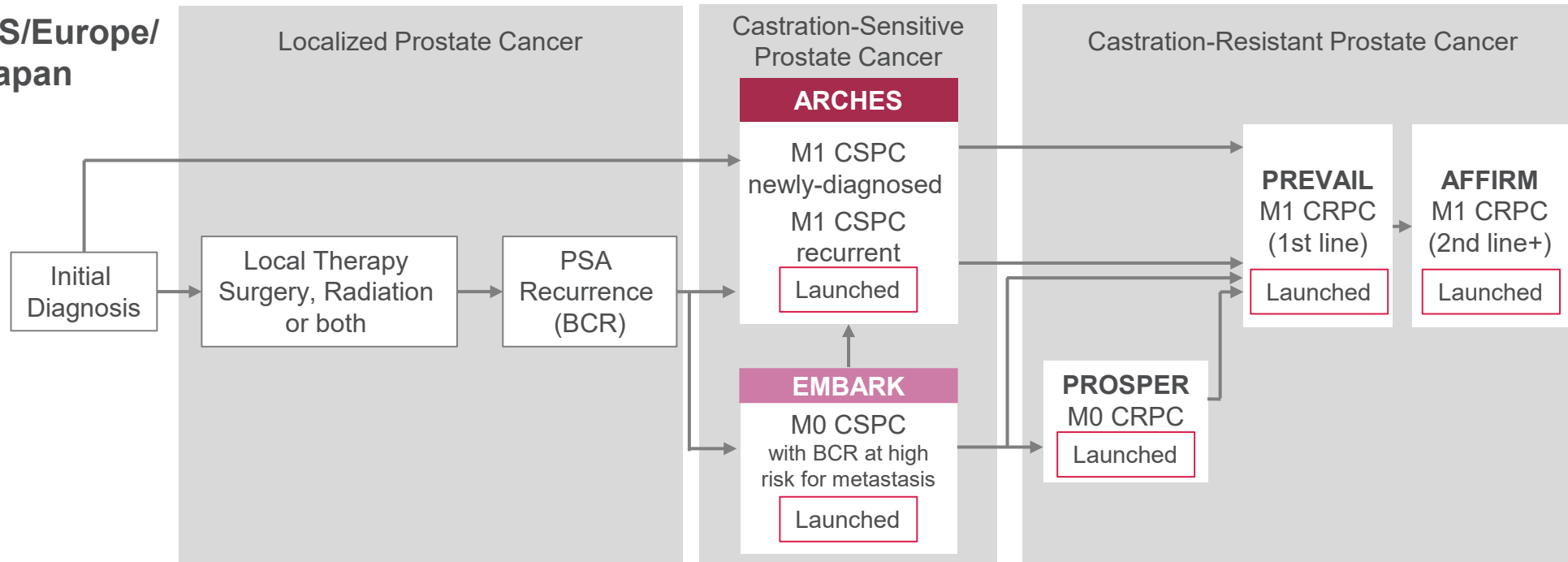
(Blue: Updates since the last financial results announcement)

Project / Product	Indication	Current status
enzalutamide/ XTANDI	M1 CSPC	<ul style="list-style-type: none"> Approved in China in Jun 2024
enfortumab vedotin/ PADCEV	Metastatic urothelial cancer	<ul style="list-style-type: none"> Previously untreated (first line): sNDA accepted in Japan in Jan 2024. sBLA accepted in China in Mar 2024. Received positive CHMP opinion in Europe in Jul 2024 Pretreated: BLA accepted in China in Mar 2023
	Muscle-invasive bladder cancer	<ul style="list-style-type: none"> Phase 3 studies ongoing (enrollment completed)
	Non-muscle-invasive bladder cancer	<ul style="list-style-type: none"> Phase 1 study ongoing
	Other solid tumors	<ul style="list-style-type: none"> Phase 2 study ongoing. Additional data from Phase 2 EV-202 study presented at ASCO in Jun 2024
gilteritinib/ XOSPATA	Relapsed and refractory AML	<ul style="list-style-type: none"> China: Phase 3 study stopped due to efficacy
	AML, post-HSCT maintenance	<ul style="list-style-type: none"> Development based on Phase 3 MORPHO study discontinued
	AML, newly diagnosed (HIC-eligible)	<ul style="list-style-type: none"> Phase 3 study ongoing (enrollment completed)
	AML, newly diagnosed (HIC-ineligible)	<ul style="list-style-type: none"> Phase 1 study ongoing
zolbetuximab/ VYLOY	Gastric and GEJ adenocarcinoma	<ul style="list-style-type: none"> BLA accepted in China in Jul 2023. Resubmission acknowledged in US in May 2024. Received positive CHMP opinion in Europe in Jul 2024 Phase 3 study in combo with CPI and chemotherapy under preparation to start in 1H/CY2025
	Pancreatic adenocarcinoma	<ul style="list-style-type: none"> Phase 2 study ongoing (enrollment completed)
fezolinetant/ VEOZAH	VMS due to menopause	<ul style="list-style-type: none"> China: Obtained topline results from Phase 3 MOONLIGHT 1 and MOONLIGHT 3 studies Japan: Phase 3 studies ongoing
	Induced VMS in breast cancer patients	<ul style="list-style-type: none"> Phase 3 study under preparation to start in Q2/FY2024
avacincaptad pegol/ IZERVAY	GA secondary to AMD	<ul style="list-style-type: none"> MAA accepted in Europe in Aug 2023. sNDA for label update accepted in US in Mar 2024
	Stargardt disease	<ul style="list-style-type: none"> Phase 2b study ongoing

ENZALUTAMIDE (1/2): ANDROGEN RECEPTOR INHIBITOR

(Blue: Updates since the last financial results announcement)

US/Europe/
Japan



China • M1 CSPC: **Approved in Jun 2024**

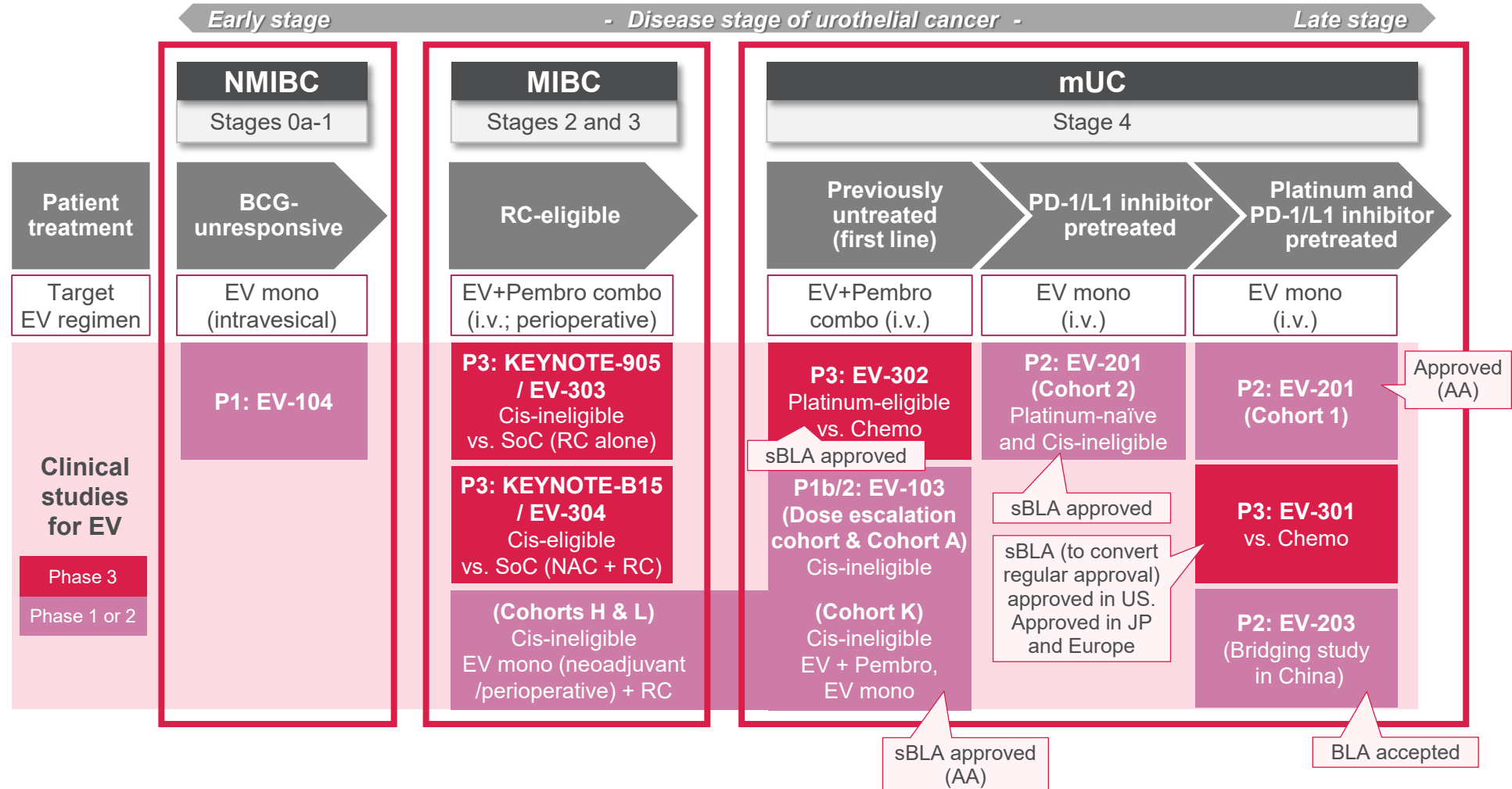
ENZALUTAMIDE (2/2): PHASE 3 STUDY DATA BY DISEASE STAGE

Continued potential in earlier lines with consistent survival benefit and longer duration of treatment

Disease stage	Early stage			Late stage		
	Castration-sensitive (CSPC)			Castration-resistant (CRPC)		
	M0	M1		M0	M1 (pre-chemo)	M1 (post-chemo)
Phase 3 study	EMBARK	ARCHES	ENZAMET	PROSPER	PREVAIL	AFFIRM
Control	Placebo	Placebo	Conventional NSAA	Placebo	Placebo	Placebo
Primary endpoint	✓ MFS HR 0.42	✓ rPFS HR 0.39	✓ OS HR 0.67	✓ MFS HR 0.29	✓ rPFS HR 0.17 ✓ OS HR 0.71*	✓ OS HR 0.63
OS	(Ongoing)	✓ HR 0.66	✓ HR 0.67	✓ HR 0.73	✓ HR 0.77	✓ HR 0.63
DoT	✓ 32.4 months**	✓ 40.2 months	✓ 29.5 months	✓ 33.9 months	✓ 17.5 months	✓ 8.3 months

✓: Data obtained, *: Prespecified interim analysis, **: excluding treatment suspension period

ENFORTUMAB VEDOTIN (EV) (1/4): NECTIN-4 TARGETED ADC OVERALL UC PROGRAM



ENFORTUMAB VEDOTIN (EV) (2/4): CLINICAL STUDIES

(Blue: Updates since the last financial results announcement)

For urothelial cancer

P3: EV-301	NCT03474107	mUC, Platinum and PD-1/L1 inhibitor pretreated; EV mono vs. Chemo	n=608	sBLA (to convert regular approval) approved in US in Jul 2021. Approved in Japan in Sep 2021, in Europe in Apr 2022
P3: EV-302	NCT04223856	mUC, Previously untreated, Platinum-eligible; EV + Pembro vs. Chemo	n=1,030	Approved in US in Dec 2023. sNDA accepted in Japan in Jan 2024. sBLA accepted in China in Mar 2024. Received positive CHMP opinion in Europe in Jul 2024
P3: EV-303 /KEYNOTE-905	NCT03924895	MIBC, Cis-ineligible; Pembro +/- EV (perioperative) + RC vs. RC alone	n=857	Enrollment completed
P3: EV-304 /KEYNOTE-B15	NCT04700124	MIBC, Cis-eligible; EV + Pembro (perioperative) + RC vs. Chemo (neoadjuvant) + RC	n=784	Enrollment completed
P2: EV-201	NCT03219333	mUC, PD-1/L1 inhibitor pretreated; EV mono Cohort 1: Platinum pretreated Cohort 2: Platinum naïve and Cis-ineligible	n=219	Cohort 1: Approved (under the Accelerated Approval program) Cohort 2: sBLA approved in US in Jul 2021
P1b/2: EV-103	NCT03288545	Cohorts A - G and K (mUC): A-G: Combo with Pembro and other chemo K: EV mono, EV + Pembro Cohorts H, J and L (MIBC, Cis-ineligible, + RC): H: EV mono (neoadjuvant) J (optional): EV + Pembro (neoadjuvant) L: EV mono (perioperative)	n=348	Dose Escalation/Cohort A and Cohort K: sBLA approved (under the Accelerated Approval program) in US in Apr 2023. Enrollment completed
P2: EV-203	NCT04995419	<Bridging study in China> mUC, Platinum and PD-1/L1 inhibitor pretreated; EV mono	n=40	BLA accepted in China in Mar 2023
P1: EV-104	NCT05014139	NMIBC, High-risk BCG-unresponsive; Intravesical EV mono	n=58	FSFT: Jan 2022

For other solid tumors

P2: EV-202	NCT04225117	HR+/HER2- breast cancer, Triple-negative breast cancer, Squamous NSCLC, Non-squamous NSCLC, Head and neck cancer, Gastric and esophageal adenocarcinoma including GEJ adenocarcinoma, Esophageal squamous cell carcinoma; EV mono Head and neck squamous cell carcinoma; EV + Pembro	n=320	Results obtained for EV mono cohorts
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ENFORTUMAB VEDOTIN (EV) (3/4): STUDY DATA BY DISEASE STAGE OF UC

Disease stage	Early stage					Late stage			
	MIBC		mUC						
	Surgery eligible		Previously untreated (first line)			PD-1/L1 inhibitor pretreated			
	Cis-eligible	Cis-ineligible	Platinum eligible	Cis-ineligible		Platinum naïve & Cis-ineligible	Platinum pretreated		
Study phase	Phase 3	Phase 3	Phase 3	Phase 1b/2		Phase 1b/2	Phase 2	Phase 2	Phase 3
Study No.	KN-B15 / EV-304	KN-905 / EV-303	EV-302	EV-103 Cohort K		EV-103 Cohort A & Others	EV-201 Cohort 2	EV-201 Cohort 1	EV-301
No. of subjects	784 (2 arms)	857 (3 arms)	990 (2 arms)	76	73	45	89	125	608 (2 arms)
EV regimen	Combo w/ Pembro (perioperative)	Combo w/ Pembro (perioperative)	Combo w/ Pembro	Combo w/ Pembro	Mono	Combo w/ Pembro	Mono	Mono	Mono
Control	Chemo (neoadjuvant)	SoC	Chemo	n/a	n/a	n/a	n/a	n/a	Chemo
Primary endpoint	EFS	EFS	✓ PFS: HR 0.45 ✓ OS: HR 0.47	✓ ORR 64% (CR 11%)	✓ ORR 45% (CR 4%)	✓ ORR 73% ** (CR 16% **)	✓ ORR 51% ** (CR 22% **)	✓ ORR 44% (CR 12%)	✓ OS HR 0.70 *
OS	(Ongoing)	(Ongoing)	✓ HR 0.47 (31.5 mos vs.16.1 mos)	(Ongoing)	✓ (21.7 mos)	✓ (26.1 mos **)	✓ (14.7 mos)	✓ (12.4 mos **)	✓ HR 0.70 * (12.9 mos vs.9.0 mos)
PFS	(Ongoing)	(Ongoing)	✓ HR 0.45 (12.5 mos vs.6.3 mos)	(Ongoing)	✓ (8.2 mos)	✓ (12.7 mos **)	✓ (5.8 mos)	✓ (5.8 mos)	✓ HR 0.62 * (5.6 mos vs.3.7 mos)
ORR	(Ongoing)	(Ongoing)	✓ 67.7% vs. 44.4% (CR 29.1% vs. 12.5%)	✓ 64% (CR 11%)	✓ 45% (CR 4%)	✓ 73% ** (CR 16% **)	✓ 52% (CR 20%)	✓ 44% (CR 12%)	✓ 41% vs.18% * (CR 4.9% vs.2.7%)
DoR	(Ongoing)	(Ongoing)	(Ongoing)	(Ongoing)	✓ 13.2 mos	✓ 22.1 mos **	✓ 13.8 mos **	✓ 7.6 mos	✓ 7.4 mos vs. 8.1 mos *

✓: Data obtained, *: Prespecified interim analysis, **: Updated data

ENFORTUMAB VEDOTIN (EV) (4/4): FUTURE OUTLOOK

- The most significant growth driver is 1L mUC indication, which is expected to account for more than half of total sales in the future
- Success in NMIBC and other solid tumors will provide further growth potential

<Already approved / pivotal phase> (Included in potential peak sales)

Patient segment		Pivotal study (EV regimen)	Target filing timing	Number of eligible patients*
MIBC	Cis-ineligible	EV-303 (combo w/ Pembro)	FY2025 or later	19,000**
	Cis-eligible	EV-304 (combo w/ Pembro)	FY2025 or later	64,000**
1L mUC		EV-302 EV-103 Cohorts [Phase 1b/2 for AA in US] (combo w/ Pembro)	Approved Approved [AA in US]	87,000
2L+ mUC	PD-1/L1 inhibitor pretreated & Cis-ineligible	EV-201 Cohort 2 (monotherapy)	Approved	1,500 (US, Cis-ineligible)
	Platinum & PD-1/L1 inhibitor pretreated	EV-301 EV-201 Cohort 1 [Phase 2 for AA in US] (monotherapy)	Approved	46,000

<Early clinical phase> (Not included in potential peak sales)

Patient segment	Study (EV regimen)
NMIBC High-risk BCG-unresponsive	EV-104 [Phase 1] (monotherapy, intravesical)
Other solid tumors	EV-202 [Phase 2] (monotherapy* / combo w/ Pembro**)

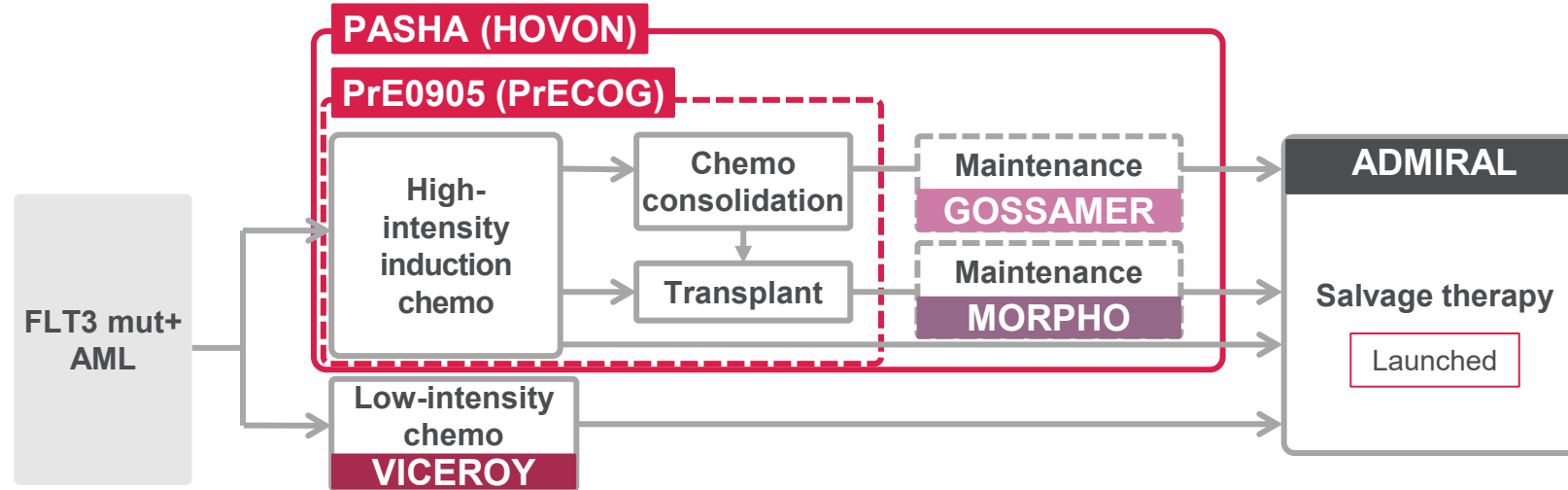
*Monotherapy:

- HR+/HER2- breast cancer
- Triple-negative breast cancer
- Squamous non-small cell lung cancer
- Non-squamous non-small cell lung cancer
- Head and neck cancer
- Gastric and esophageal adenocarcinoma including GEJ adenocarcinoma
- Esophageal squamous cell carcinoma

**Combo w/ Pembro:

- Head and neck squamous cell carcinoma

GILTERITINIB: FLT3 INHIBITOR



Relapsed or refractory	P3: ADMIRAL	NCT02421939	Monotherapy vs. salvage chemo (2:1)	n=371	Launched in US, JP, and Europe
Newly diagnosed (HIC-eligible)	P3: PASHA (HOVON)	NCT04027309	Combo with high intensity chemo gilteritinib vs. midostaurin (1:1)	n=766	Enrollment completed (Sponsor: HOVON)
	P2: PrE0905 (PrECOG)	NCT03836209		n=181	Enrollment completed (Sponsor: PrECOG, LLC.)
Post-HSCT maintenance	P3: MORPHO	NCT02997202	Monotherapy vs. placebo (1:1)	n=356	Development based on MORPHO study discontinued
Post-chemo maintenance	P2: GOSSAMER	NCT02927262	Monotherapy vs. placebo (2:1)	n=98	Topline results obtained in Aug 2021
Newly diagnosed (HIC-ineligible)	P1/2: VICEROY	NCT05520567	Combo with venetoclax and azacitidine	n=70	FSFT: Jan 2023

- China**
- **R/R AML:** Conditional approval obtained in Jan 2021, based on ADMIRAL study data (full approval contingent on COMMODORE study data) and launched in Apr 2021. Phase 3 COMMODORE study (including China and other countries) stopped due to efficacy based on the planned interim analysis

ZOLBETUXIMAB: ANTI-CLAUDIN 18.2 MONOCLONAL ANTIBODY

(Blue: Updates since the last financial results announcement)

Target: Claudin 18.2

- Claudin is a major structural component of tight junctions and seals intercellular space in epithelial sheets
- 38% of patients had tumors that were CLDN18.2+ in SPOTLIGHT and GLOW studies

Gastric and GEJ adenocarcinoma

- Metastatic gastric cancer is an area of significant unmet need, especially in advanced stages with ~6% five-year survival rate at Stage IV

Pancreatic adenocarcinoma

- Five-year survival rate is <5% for patients at the metastatic stage

Gastric and GEJ adenocarcinoma	P3: SPOTLIGHT	NCT03504397	First line, Combo with mFOLFOX6, DB, vs. placebo	n=566	BLA accepted in China in Jul 2023. Resubmission acknowledged in US in May 2024. Received positive CHMP opinion in Europe in Jul 2024
	P3: GLOW	NCT03653507	First line, Combo with CAPOX, DB, vs. placebo	n=507	
	P2: ILUSTRO	NCT03505320	Cohort 1: Third or later line, zolbetuximab monotherapy Cohort 2: First line, Combo with mFOLFOX6 Cohort 3: Third or later line, Combo with pembrolizumab Cohort 4: First line, Combo with mFOLFOX6 and nivolumab Cohort 5: Perioperative, Combo with FLOT	n=143	
Pancreatic adenocarcinoma	P2	NCT03816163	First line, Combo with nab-paclitaxel and gemcitabine, open	n=393	Enrollment completed

FEZOLINETANT: NK3 RECEPTOR ANTAGONIST

VMS has a significant negative impact on QoL

- Physical symptoms include hot flashes and night sweats, which can impact sleep
- Physical symptoms may lead to emotional impact including embarrassment, irritability, anxiety, and sadness
- Symptoms have a negative impact on multiple aspects of everyday life ¹

Women’s Health Initiative (WHI) Study ²

- Initial data analyses showed an association between chronic HRT use and increased risk of cardiovascular disease and breast cancer
- Since WHI’s findings, use of HRT has dropped
- Although subsequent analysis of the WHI data have demonstrated that HRT is safe and effective when initiated in the appropriate patient in the appropriate manner (i.e. right time, formulation, dose and duration), prescriptions have not rebounded, leaving some women with minimal options to satisfactorily manage their VMS

VMS associated with menopause

Japan	P3: STARLIGHT 2	NCT06206408	Mild to severe VMS associated with menopause; 12 weeks: DB, 2 doses vs. placebo (1:1:1)	n=390	FSFT: Mar 2024
	P3: STARLIGHT 3	NCT06206421	VMS associated with menopause; 52 weeks: DB, vs. placebo (1:1)	n=260	FSFT: Feb 2024
China	P3: MOONLIGHT 1	NCT04234204	Moderate to severe VMS associated with menopause; The first 12 weeks: DB, 30 mg vs. placebo (1:1) The last 12 weeks: Active extension treatment period, 30 mg	n=302	Primary endpoints not met (12w DB period topline results)
	P3: MOONLIGHT 3	NCT04451226	VMS associated with menopause; open label, 30 mg for 52 weeks	n=150	Topline results obtained in Sep 2022

Induced VMS in breast cancer patients

P3: HIGHLIGHT 1	NCT06440967	Moderate to severe VMS associated with adjuvant endocrine therapy for breast cancer; 52 weeks (efficacy endpoints at 4 and 12 weeks): DB, vs. placebo (1:1)	n=540	Under preparation to start in Q2/FY2024
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1: DelveInsight, Epidemiology Forecast, Jun 2018. 2: Data Source - IMS NPA (2000-2016), IMS NSP (2000-2016). (3 HTs and SSRI) NAMS 2015 Position Statement. VMS: Vasomotor symptoms. QoL: Quality of life, HRT: Hormone replacement therapy, DB: Double-blind, FSFT: First subject first treatment

AVACINCAPTAD PEGOL (ACP): COMPLEMENT C5 INHIBITOR / PEGYLATED RNA APTAMER

Geographic atrophy (GA)

- Advanced form of dry age-related macular degeneration (AMD)
- Globally, approximately 5 million people are estimated to have GA at least in one eye ¹
- Approximately 75% of people living with GA in the US are believed to be undiagnosed ²
- Without timely treatment, an estimated 66% of people with GA may become blind or severely visually impaired ³

Characteristics of ACP

- Pegylated RNA aptamer (Chemically synthesized)
- ACP inhibits complement C5, and slows inflammation and cell death associated with development and progression of GA

GA secondary to AMD	P2/3: GATHER1	NCT02686658	Part 1: 1 mg, 2 mg vs. Sham (n=77) Part 2: 2 mg, 4 mg vs. Sham (n=209)	n=286	MAA accepted in Europe in Aug 2023. sNDA for label update accepted in US in Mar 2024
	P3: GATHER2	NCT04435366	2 mg vs. Sham	n=448	
Stargardt disease	P2b	NCT03364153	vs. Sham	n=121	FSFT: Jan 2018

1. Retina 37:819-835 (2017). 2. IQVIA Medical Claims (DX) data Jan '20-Dec '21: 24 Months. 3. JAMA Ophthalmol 139:743-750 (2021)

MAA: Marketing Authorization Application, sNDA: Supplemental New Drug Application, FSFT: First subject first treatment

ON THE FOREFRONT OF HEALTHCARE CHANGE

